

### FORBES MAGAZINE COVER STORY

34-year-old entrepreneur from Puglia, Alex Loprieno founded WeShort from his childhood dream.

His mission is to curate the best short films and **deliver** them in **a** seamless streaming experience for everyone in the world.

**FORBES ITALY TOP 100 MANAGER** 2023



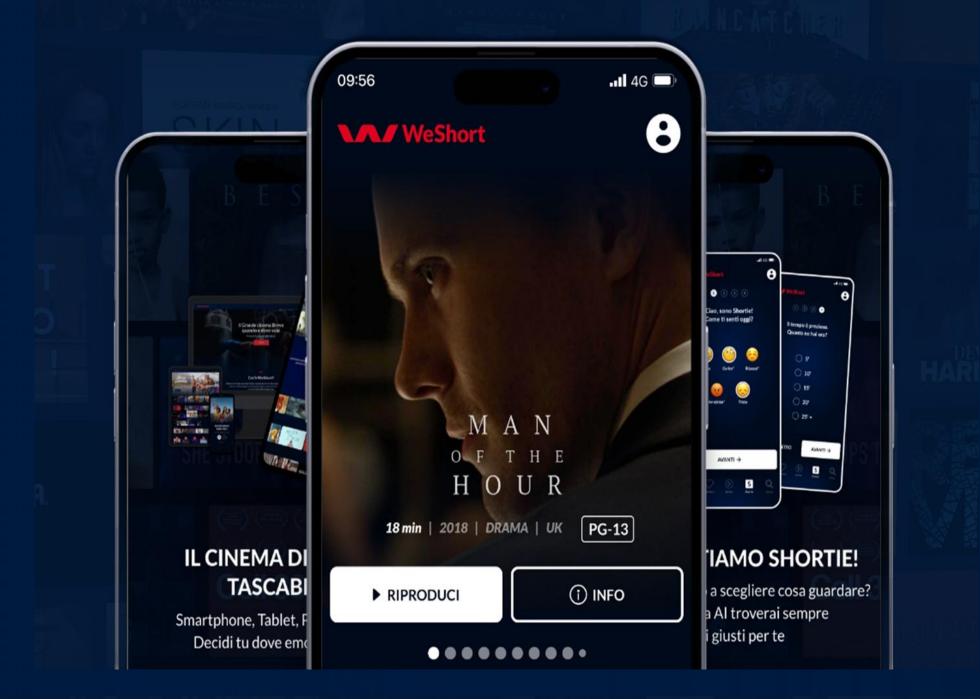
Supplemento al volume al n. 260 del 7 settembr

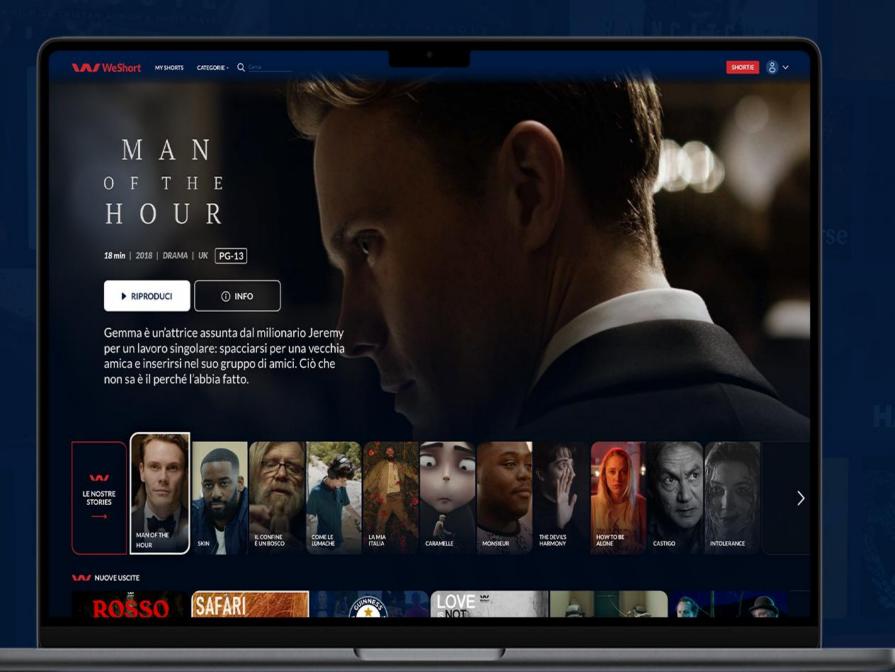


Cinema, teatro e musica: l'Italia ha un patrimonio inestimabile Investimenti, tecnologia e idee innovative le leve per la crescita Il talento ha bisogno di maestri, ma anche di un sistema culturale efficiente







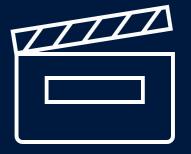


WHAT WE DO WeShort is a short film streaming platform with an audience counting more than 250,000 viewers worldwide, and growing rapidly every month since 21st of March









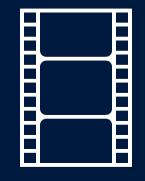


3,500+ SHORT FILM LICENSE AGREEMENTS SIGNED

250,000+ VIEWERS GLOBALLY

25,000+ MONTHLY AVG. USERS

15,000+ short film submissions received globally





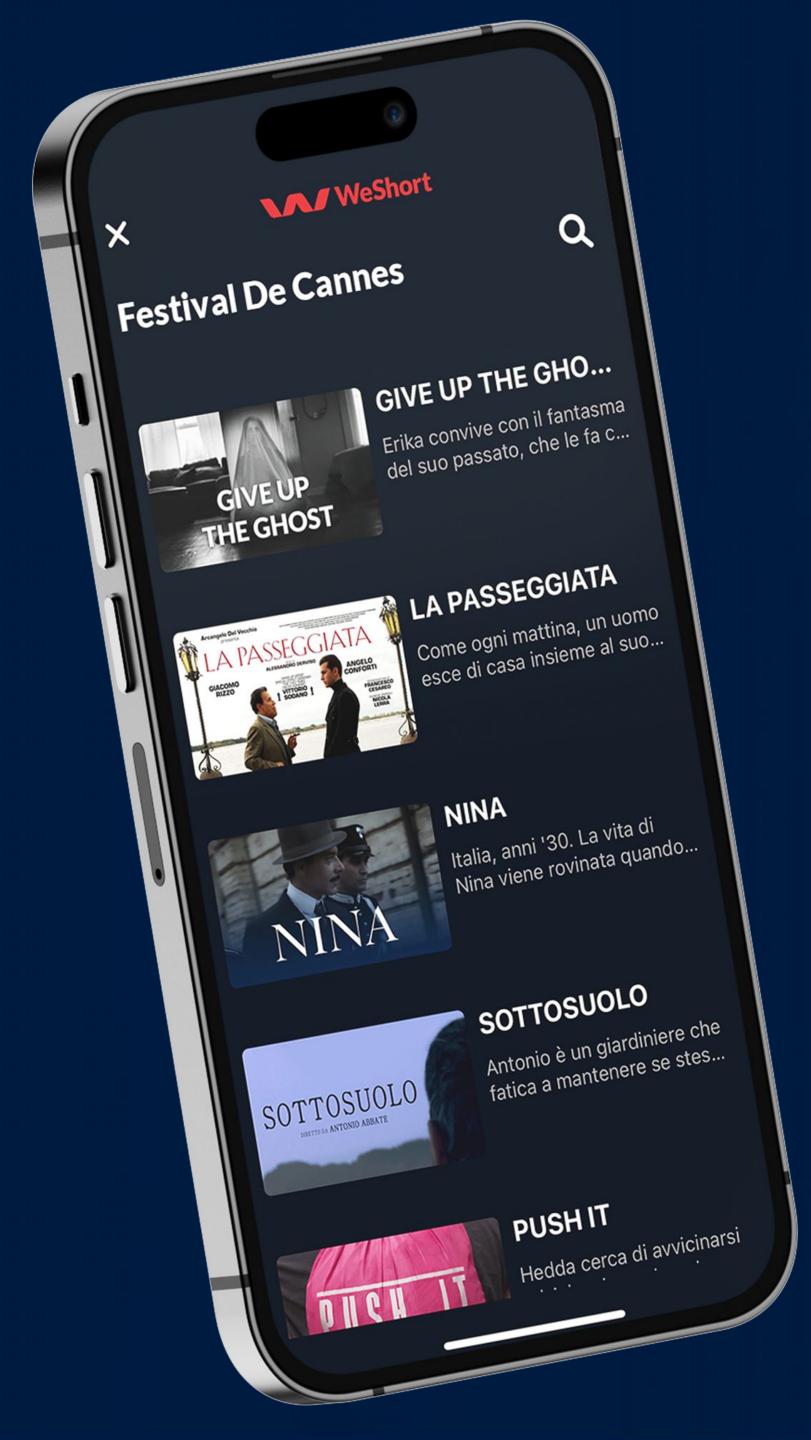
10,000+ **PAYING USERS** 

200+ FILM FESTIVAL PARTNERSHIPS

### 35% Average Monthly Growth between Q1 2023 and Q2 2024







# **THE WESHORT** PLATFORM

- WeShort allows you to enjoy over 3500 short films anytime, anywhere, following a simple **3-step process** :
- 1. Sign up by providing just your email
  - address
- 2. Watch short films every week for free
  - with advertisements
- 3. Upgrade to premium subscription to
  - watch without advertisements





# VALUE PROPOSITION



Integration and customization for third parties (free wifi hubs, cars, gym equipment)

**Platform focuses** exclusively on short form content (unlike any other distribution)

The platform will offer important differentiating features:

Al based virtual assistant (to guide the user experience)



Anti-piracy algorithm tracks unauthorized usage of short films (to protect the filmmaker's copyright)



# **GLOBAL TARGET AUDIENCE**

 SHORT FILM LOVERS • FILM & TV SERIES LOVERS • GENZ & MILLENNIALS **TRAVELLERS & COMMUTERS**  MANAGERS & ENTREPRENEURS • FILM FESTIVAL AUDIENCE FILM INDUSTRY WORKERS SCHOOL TEACHERS STUDENT FILMMAKERS

## GEN Z PRIVACY ATTITUDE



Gen Z percentage preferring **advertisement** rather paying for a service (eg: streaming TV)



Gen Z percentage preferring customised **advertisement** 

\*Source: 2022 InMobi: 18 Things you don't know about Gen Z Report



## **GENZATTITUDE**

They are and they WILL BE the new SPENDERS, EMOTIONAL, UNBANKED and they are already part of most of the corporations' marketing strategies







di Downloaded app





Spent on smartphone



Spent in 2021





#### **1. Filmmakers and producers**

WeShort is the perfect platform for filmmakers and producers seeking inspiration and new talent.

### **2. Short film and festival lovers**

void to fill. These people are

- Short film lovers in the world are a
- large unexplored niche that has a
- completely on target for WeShort

#### **3. Travellers & Commuters**

in the era of short content, WeShort becomes the platform for those want quality entertainment to fill short breaks or while travelling.





# Our example of FAST Channel

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
9-10AM	Short Espresso 5'	Short Espresso 5'	Short Espresso 5'	Short Espresso 5'	Short Espresso 5'	Short Espresso 5'	Short Espresso 5'
10AM-12PM	FREE Iran	Women Directors	FREE Iran	Women Directors	FREE Iran	Women Directors	The Oscars ® zone
12-2PM	Lunch Break 10'	Lunch Break 10'	Lunch Break 10'	Lunch Break 10'	Lunch Break 10'	Lunch Break 10'	Lunch Break 10'
2-4PM	4Kids	4Kids	4Kids	4Kids	4Kids	4Kids	4Kids
4-6PM	A Cup Of Tea 25'	A Cup Of Tea 25'	A Cup Of Tea 25'	A Cup Of Tea 25'	A Cup Of Tea 25'	A Cup Of Tea 25'	A Cup Of Tea 25'
6-8PM	Short Training 20'	Short Training 20'	Short Training 20'	Short Training 20'	Short Training 20'	Short Training 20'	Short Training 20'
8-10PM	Our Sundance Selection	Made In Italy	Hola España	Arabesque	France Mon Amour	Out Of Africa	Silent Club
10PM-12AM	After Dinner 15'	After Dinner 15'	After Dinner 15'	After Dinner 15'	After Dinner 15'	After Dinner 15'	After Dinner 15'

# All the slots include 2 to 10 short films in the range of 5 to 30 minute duration each.





# WESHORT.COM LIBRARY OVERVIEW

- The Oscars ® zone
- Our Sundance selection
- Cannes Film Festival
- Toronto International Film Festival
- Premios Goyas
- Mostra del Cinema di Venezia
- Clermont-Ferrand Short Film Festival



THE



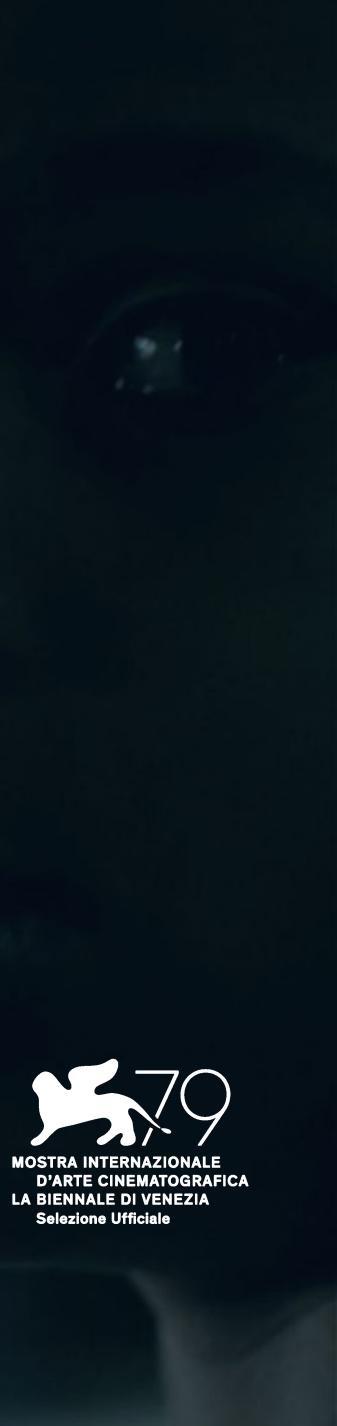
**FESTIVAL DE CANNES** 

**2000+ PREMIUM AWARD WINNERS** 











## WESHORT.COM LIBRARY **OVERVIEW**

# 500+ short films for families and teenagers





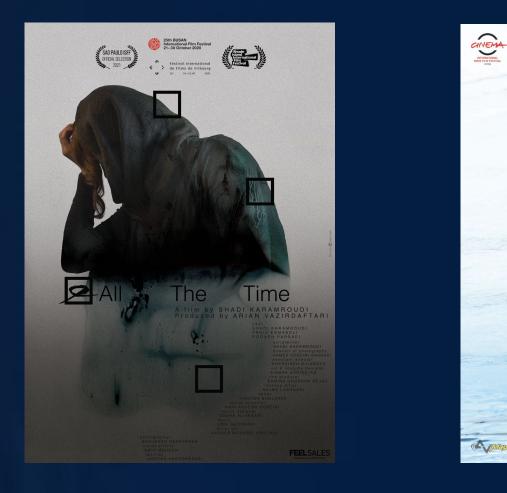
### Documentaries







### WESHORT.COM LIBRARY **OVERVIEW INCLUSION AND DIVERSITY**



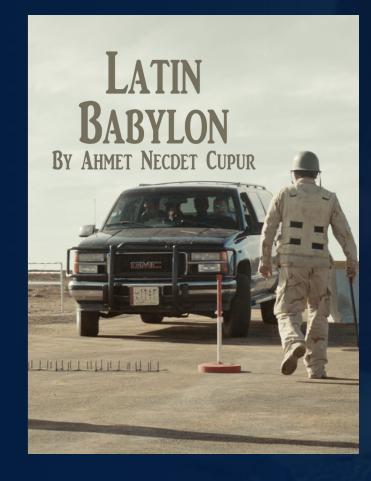


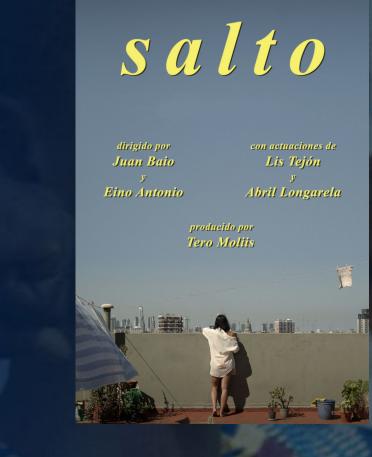


#### **Out Of Africa**

60% percent of WeShort's catalog consists of short films: - Shot by female directors - with African, Arab and Iranian productions - shot by directors under 40







**Women Directors** 

Arabesque

#### LGBTQIA+





### **WESHORT.COM LIBRARY OVERVIEW** FAMOUS ACTORS, DIRECTORS AND PRODUCERS



**Alessandro Borghi** Buon San Valentino



**Gerard Depardieu** Frank-Etienne vers la beatitude



**Heo Sung-tae** One-Shot



**Esther Acebo** Baraka



Maika Monroe & Joe Keery How to be alone



Renate Hansen Reinsveen Dog Eat Dog



**Colin Firth** Chiusi fuori



**Rocco Fasano** Death Mate



# **COMMITMENT TO AUDIENCE DEVELOPMENT**



#### Localised marketing initiatives

- Film festival partnerships
- Media cross promotion
- Schools and University projects



#### **Social Media**

- Fast growing audiences
- Engagement on Tik Tok, Ig and FB
  Quality content
- Crossposting strategies with partners





### **NEW INDUSTRY INVESTOR**



WeShort in Q4 2022 closed its first equity round raising nearly 700.000€ backed by the historical production and distribution company Minerva Pictures Group owned by Gianluca Curti and Santo Versace , as lead investors with a stake of 30% of the company.



### Santo VERSACE



# **PARTNER OF SUNDANCE INSTITUTE**

# Partnership with Sundance

Develop the short film audience and support young talented filmmakers: this involves the launch of short films from Sundance past editions on WeShort and assisting in the development and distribution of new short films by Sundance Institute students.



### **Sundance Film Festival 2024** Shorts Awards & Party by WeShort & Argo







### **OFFICIAL PARTNER OF TRENITALIA FRECCIAROSSA**

Since April 2023, **WeShort** has established a partnership with **Trenitalia**.

WeShort is available for all the travellers on FRECCIA PLAY portal of FrecciaRossa, Frecciargento trains and Trenitalia Lounge in Italy and abroad. WeShort screenings also on the on-board monitors.

# **40.000 unique viewers** achieved in less than one year!





# THE WESHORT ORIGINALS

The WeShort Originals are short films made by WeShort's filmmakers community.

**Caramelle** has world premiered in October 2022, winning Alice nella Città festival in Rome.

80+ worldwide screenings and festival selections including final shortlist at Nastri D'Argento and selections at Oscar and BAFTA Qualifying Festivals

**PINOQUO** the 2nd WeShort Original short film world premiere SIC at Venice Film Festival

8 WeShort Originals are COMING SOON!

Caramelle a 3d animation short film produced in 2022, is the first of the WeShort Originals





# **OSCAR SHORT FILMS THEATRICAL** RELEASE

**N** WeShort

**AN IRISH** GOODBYE

**Ross White, Tom Berkele** 

### **OSCAR<sup>®</sup>**

SHORTS

Primo PREMIO OSCAR<sup>®</sup> del regista WES ANDERSON

**DAL 6 MAGGIO AL CINEMA** WeShort 🍪 AMARANT FRAME WESHORT **F O** 

@AMARANTAFRAME **f o d** WWW.AMARANTAFRAME.COM

F X 0 → @SHORTSTV SHORTS.TV/THEOSCARSHORTS

WeShort is the Italian distributor of the 2023 Live Action Short Film Oscar Winner and 2024 Oscar nominated short films.

**OVER 6000 TICKETS SOLD** IN 100 MOVIE THEATRES **BETWEEN 2023 AND 2024** 



# **BIG STEP in fashion, a NEW** partnership

# **NEW YORK CITY INTERNATIONAL FASHION FILM FESTIVAL**

# soon on Meshort

#### NYCIFFF





GO BACK TO SKIN

#### weshort.com











# WeShort in NEW YORK TIME SQUARE January 2024







## **OUR PARTNERS & NETWORK**







#### **Institutional Partners**



Associazione laureati di Alumni | Ca' Foscari

WeShort network is composed of members Hollywood community including producers, actors, directors and writers.

**Business & Content Partners** 









SAN FRANCISCO STATE UNIVERSITY





#### WHO SPEAKS ABOUT US +250 articles on web, newspapers, podcast and radio +5 million people organic reach internationally GOLDEN GLOBE AWARDS Fordes millionaire Silicon Valley News le ' 11 Sole 24 ORF RTL 102.5 CORRIERE the (Fryptonomist IL VIATTINO SERA JI Messaggero 105 CLAK ANSAit cinema8video LAGA77FTTA **AIWEEK** TG M 24 sky tg24 Rai DELMF77.0GIORNO





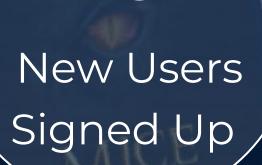






In the 5 minutes since you started reading this presentation...





10

<u>MeShort</u>

alex@weshort.com corporate@weshort.com

WeShort Inc. San Francisco, CA (USA)

WeShort S.r.l. Bari, Puglia (Italy)

New Shorts Submitted

50

100 Minutes Watched

